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Washington, D.C. 20549

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Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

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FORM X-17A-5 PART III

ISSION

January 1, 2001 AND ENDING December 31, 2001 REPORT FOR THE PERIOD BEGINNING. MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: OFFICIAL USE ONLY A. CH. Securities, Inc. FIRM ID. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 3033 South Kettering Blvd., Suite 300 (No. and Street) Dayton 45439 OH (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT P. David Swigart, Controller 937-296-4096 (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Flägel, uHuber, Flagel & Co. (Name - if individual, state last, first, middle name) 3400 South Dixie Drive Dayton OH 45439-2304 (Address) (State) Zin Code) (City) CHECK ONE: Example Countains Countains Countains MAR 2 5 2002 ☐ Public Accountant Accountant not resident in United States or any of its possessions. THOMSON FINANCIAL FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-3(e)(2).

# OATH OR AFFIRMATION

ī	Ρ.	David Swigart, swear (or affirm) that, to the
best	of	my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
	Α.	CH. Securities, Inc.
	De	cember 31, 192001, are true and correct. I further swear (or affirm) that neither the company
nor		partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
		ner, except as follows:
		None
		$\wedge$
		Signature
		Controller
		Title /
-		Notary Public
. '		
This	ret	port** contains (check all applicable boxes):
X		Facing page.
X		Statement of Financial Condition.
$\square$		Statement of Income (Loss).
		Statement of Changes in Financial Condition. Cash Flows
⊠ ⊠		Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
		Statement of Changes in Liabilities Subordinated to Claims of Creditors.
		Computation of Net Capital
		Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  Information Relating to the Possession or control Requirements Under Rule 15c3-3.
	• •	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
-	Ų	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
_	<b></b> .	solidation.
$\boxtimes$		An Oath or Affirmation.
	•	A copy of the SIPC Supplemental Report.
	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



FLAGEL, HUBER, FLAGEL & CO.

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Cincinnati 8520 E. Kemper Road, Suite 7 Cincinnati, OH 45249-3700 (513) 489-1710 FAX: (513) 489-2326 E Mail: info@fhf-cpa.com

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

Board of Directors A. CH. Securities, Inc.

In planning and performing our audits of the financial statements and supplemental schedules of A. CH. Securities, Inc. (the "Company"), for the years ended December 31, 2001 and 2000, we considered its internal control, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons. 1.
- Recordation of differences required by rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures Barbara J. Skurow can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with Alexander P. Kurian reasonable but not absolute assurance that assets for which the Company has responsibility Michele L. Elliott are safeguarded against loss from unauthorized use or disposition, and that transactions are william T. Jensen executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Donald R. Harting Terrence P. Egan James R. Hochwalt Paul E. McRoberts Charles C. Craft Randall S. Kuvin Randolph N. Kramer David P. Dirksen Bruce G. Kreinbrink

Kelley G. O'Neil Julie M. Kline Dustin C. Fry James L. Tolle Terry L. Yoho Linda B. Hadley Angela L. Gatto Sharon L. Ramsey Larry J. Feldman

> Retired David E. Flagel Gerald P. Flagel Arthur J. Huber Louis G. Homan

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, National Association of Securities Dealers, Inc. and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Flagel, Luber, Flagel & Co-Certified Public Accountants

Dayton, Ohio

January 22, 2002

A. CH. SECURITIES, INC.

FINANCIAL REPORT

DECEMBER 31, 2001 AND 2000

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# DECEMBER 31, 2001 AND 2000

# FINANCIAL STATEMENTS

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors A. CH. Securities, Inc.

We have audited the accompanying statements of financial condition of A. CH. Securities, Inc. (the "Company") as of December 31, 2001 and 2000, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of A. CH. Securities, Inc. at December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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Arthur J. Huber
Louis G. Homan

Dayton, Ohio

Certified Public Accountants

January 22, 2002

Flugel, Huber, Flagel & Co

# STATEMENTS OF FINANCIAL CONDITION

	DECEN 2001	MBER 31, 2000
ASSETS		
Cash Commissions receivable Accounts receivable, related parties Prepaid expenses	\$ 115,704 65,275 182,305 15,526	\$ 104,404 10,953 161,940 36,835
TOTAL ASSETS	\$ 378,810	\$ 314,132
LIABILITIES AND STOCKHOLDERS' EQ	QUITY	
Liabilities:		
Accounts payable Accrued payroll and commissions	\$ 22,850 24,749	\$ 24,893 29,060
TOTAL LIABILITIES	\$ 47,599	\$ 53,953
Stockholder's equity: Common stock, no par value, 25,000 shares authorized, issued and outstanding at \$ .10 per share Additional paid-in capital Retained earnings	\$ 2,500 80,000 248,711	\$ 2,500 80,000 177,679
TOTAL STOCKHOLDER'S EQUITY	\$ 331,211	\$ 260,179
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 378,810	\$ 314,132

# STATEMENTS OF INCOME

	FOR THE YEARS ENDED DECEMBER 31,							
	<u>2001</u>			2000				
		•	% TO	% TO			% TO	
		AMOUNT	REVENUE	<u>S_</u>	_	AMOUNT	REVENUE	S
REVENUES								
Commissions	\$	1,210,498	100.0	-% -	\$	1,567,770	100.0	-%
EXPENSES								
Commission expense	\$	557,183	46.0	%	\$	644,988	41.1	%
Employee compensation and benefits		62,077	5.1			74,035	4.7	
Payroll taxes		4,543	0.4			4,681	0.3	
Office expense		451	0.1			5,306	0.3	
Professional fees		6,355	0.5			21,012	1.3	
Management fees		415,813	34.5			559,487	35.8	
Communications and data processing		6,262	0.5			39,999	2.6	
Licensing and permits	,	14,765	1.2			20,604	1.3	•
Clearance fees		9,951	0.8			12,318	0.8	
Advertising and promotion		25	0.0			10,000	0.6	
Bad debt expense		0	0.0			2,551	0.2	
Insurance expense		26,942	2.2			14,892	0.9	
Other expenses		7,526	0.6	-		7,402	0.5	_
TOTAL EXPENSES	\$	1,111,893	91.9	%	\$	1,417,275	90.4	_%
INCOME BEFORE INCOME TAXES	\$	98,605	8.1	%	\$	150,495	9.6	%
PROVISION FOR INCOME TAXES		27,573	2.3	_		50,590	3.2	-
NET INCOME	\$	71,032	5.9	<u></u> %	\$	99,905	6.4	= %
EARNINGS PER SHARE	\$	2.84	î		\$	3.99	•	

# STATEMENTS OF CHANGES IN STOCKHOLER'S EQUITY

# FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

	Common Stock				Retained Earnings		Total Stockholder's Equity	
Balance - December 31, 1999	\$	2,500	\$	80,000	\$	77,774	\$	160,274
Net income		0		0		99,905	<del></del>	99,905
Balance - December 31, 2000	\$	2,500	\$	80,000	\$	177,679	\$	260,179
Net income		0		0		71,032		71,032
Balance - December 31, 2001	\$	2,500	\$	80,000	\$	248,711	\$	331,211

# STATEMENTS OF CASH FLOWS

		FOR THE YEARS ENDED DECEMBER 31,			
		<u>2001</u>		<u>2000</u>	
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$	71,032	\$	99,905	
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				·	
Decrease (increase) in operating assets:	•	(5.4.000)	•	<b>60.400</b>	
Commissions receivable	\$	(54,322)	\$	69,198	
Accounts receivable, related parties		(20,365)		(157,093)	
Prepaid expenses		21,309		(7,175)	
Increase (decrease) in operating liabilities: Accounts payable		(2,043)		5,422	
Accounts payable Accrued payroll and commissions		(4,311)		(39,666)	
TOTAL ADJUSTMENTS	7	(59,732)	\$	(129,314)	
101/10/11/20/01/11/21/10	<del></del>	(35,732)	<del></del>	(12),514)	
NET CASH PROVIDED BY (USED IN)					
OPERATING ACTIVITIES	\$	11,300	\$	(29,409)	
CASH – beginning of year		104,404		133,813	
CASH – end of year	\$	115,704	\$	104,404	

#### NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2001 AND 2000

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Organization and Nature of Business

A. CH. Securities, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The Company is a Nevada Corporation that is a wholly-owned subsidiary of A. C. Group, Inc. (Parent).

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash

The Company maintains its cash in bank deposit accounts which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash.

For purposes of the statement of cash flows, cash is defined as demand deposits including checking and savings accounts.

# Advertising

The Company expenses advertising costs as they are incurred. Advertising expenses amounted to \$25 and \$10,000 in 2001 and 2000, respectively.

#### Revenue Recognition

Customers' securities transactions are recorded on a settlement date basis with related commission income and expenses reported on a trade date basis.

## Income Taxes

The Company is included in the consolidated federal income tax return filed by the Parent. Federal income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax or benefit calculated is either remitted to or received from the Parent. The amount of current and deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates.

#### NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2001 AND 2000

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Accounts Receivable

No allowance for doubtful accounts is deemed necessary at December 31, 2001 and 2000. Management represents that all accounts receivable balances are collectible.

## Reclassifications

Certain reclassifications have been made to the 2000 financial statements to conform to the classifications used in 2001.

## 2. RELATED-PARTY TRANSACTIONS

The Company has a management agreement with A. C. Group, Inc. (Parent). The agreement requires the Company to pay the parent the monthly sum of \$10,000 in consideration of rent, utilities, telephone, equipment, furniture and fixtures, postage, office supplies, accounting services and other general administrative and office expenses paid on behalf of the Company, plus 75% of monthly net income. In the event the accrual or payment should cause a net capital violation, the Parent may at its option, agree to waive all or any portion of such payment and liability. No such net capital violation occurred for the years ended December 31, 2001 and 2000. Management fees amounted to \$415,813 and \$559,487 in 2001 and 2000, respectively.

The Parent owes the Company \$182,305 and \$161,940 for inter-company transactions at December 31, 2001 and 2000, respectively. These amounts are included in the Company's accompanying statements of financial condition.

#### 3. INCOME TAXES

The provision for income taxes consists of the following:

	FOR THE YEARS ENDED DECEMBER 31,			
	<u>2001</u>	<u>2000</u>		
Federal income tax currently payable	\$ 18,789	\$ 36,415		
State income tax currently payable  Local income tax currently payable	7,058 1,726	11,541 2,634		
Total provision for income taxes	\$ 27,573	\$ 50,590		

#### NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2001 AND 2000

#### 4. EARNINGS PER SHARE

Earnings per share of common stock was computed by dividing net income by the weighted average number of common shares outstanding for the years ended December 31, 2001 and 2000 (25,000 shares).

## 5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001 and 2000, the Company had net capital of \$133,380 and \$61,404, respectively, which was \$83,380 and \$11,404, respectively, in excess of its required net capital of \$50,000.

## 6. COMMITMENTS AND CONTINGENCIES

The Company is involved in certain legal matters, the outcome, of which, is uncertain at December 31, 2001. It is the opinion of management that the ultimate outcome of these matters will not have a material effect on the Company's financial statements.

# Schedule I

# A. CH. SECURITIES, INC.

# Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

	DECEMBER 31,		
	<u>2001</u>	<u>2000</u>	
NET CAPITAL			
Total stockholder's equity	\$ 331,211	\$ 260,179	
Deductions and/or charges: Nonallowable assets:	102 205	161.040	
Receivable from parent Prepaid expenses	182,305 15,526	161,940 36,835	
Total deductions and/or charges	\$ 197,831	\$ 198,775	
Net capital	\$ 133,380	\$ 61,404	
AGGREGATE INDEBTEDNESS Items included in statement of			
financial condition: Accounts payable	\$ 22,850	\$ 24,893	
Accrued expenses	24,749	29,060	
Total aggregate indebtedness	\$ 47,599	\$ 53,953	
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required	\$ 50,000	\$ 50,000	
Excess net capital	\$ 83,380	\$ 11,404	
Excess net capital at 1500%	\$ 130,207	\$ 57,807	
Excess net capital at 1000%	\$ 128,620	\$ 56,008	
Ratio: Aggregate indebtedness to net capital	0.36 to 1	0.88 to 1	
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31)			
Net capital, as reported in Company's Part II (unaudited) FOCUS report	\$ 135,781	\$ 61,404	
Audit adjustment to record additional commissions revenue	0	0	
Audit adjustment to record less administrative expense	(2,401)	0	
Net capital per above	\$ 133,380	\$ 61,404	